

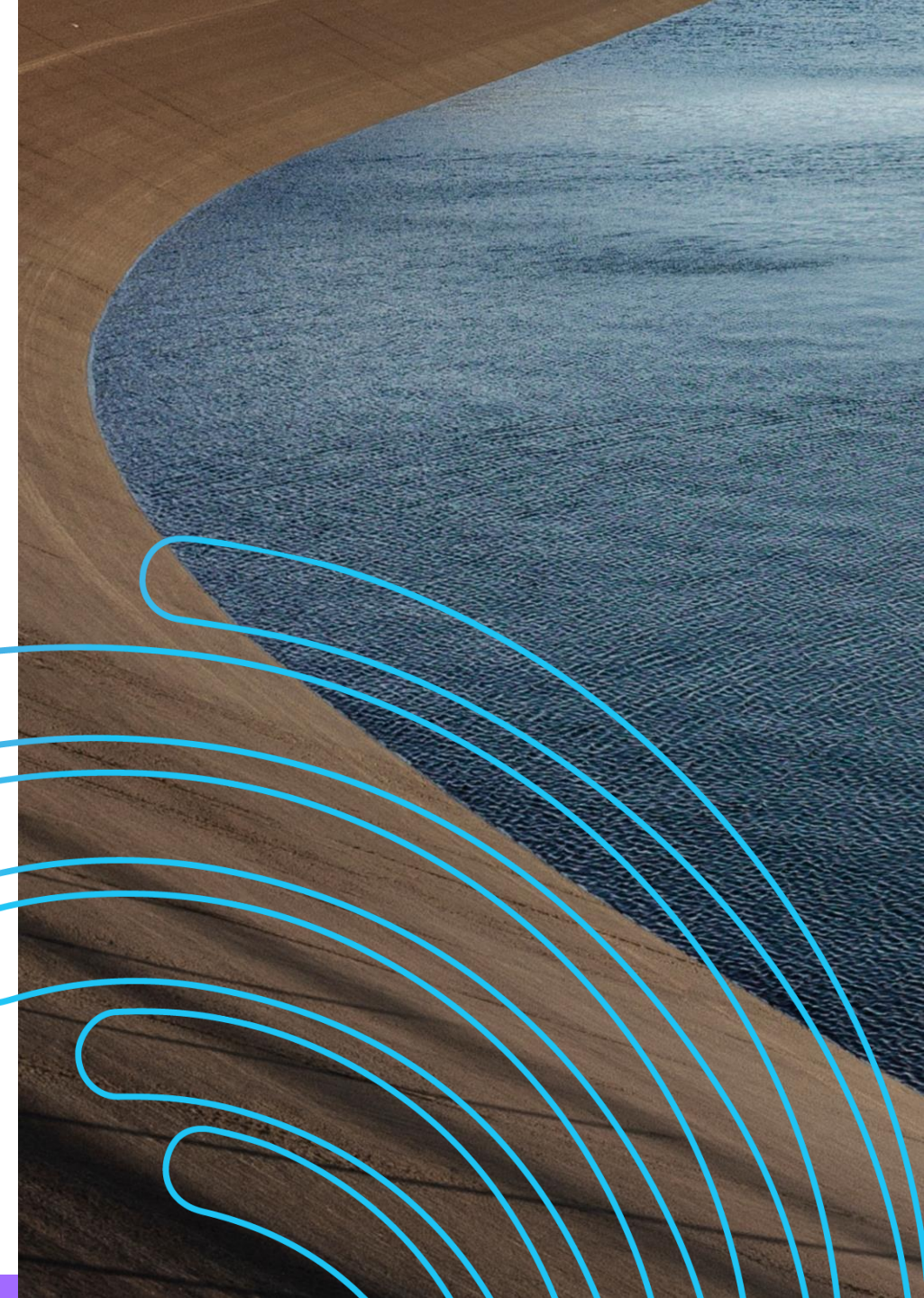


# The Missing Link: Long-Duration Energy Storage and the Future of Europe's Energy Security

Webinar

2 June 2026

10:00 – 11:00 CEST



# Carolina Cruz

Representative of the Long Duration Energy  
Storage Task Force

**Energy Storage Europe**



# Agenda

Timeline	Presentation
10:00 – 10:30	<b>Opening and Welcome</b> Introduction by Energy Storage Europe Cleantech for Europe World Business Council for Sustainable Development Energy Tag Future Cleantech Architects Flow Batteries Europe LDES Council
10:30 – 10:50	<b>Roundtable Discussion</b>
10:50 – 11:00	<b>Q&amp;A from the Audience</b>



Moderator:

**Carolina Cruz**

Representative of the Long Duration  
Energy Storage Task Force



**Killian Daly**  
Executive  
Director



**Celine Le  
Goazigo**  
Energy Lead



**Ruben Davis**  
Senior Policy  
Officer



**Oghosa Erhahon**  
Policy and  
Markets Manager



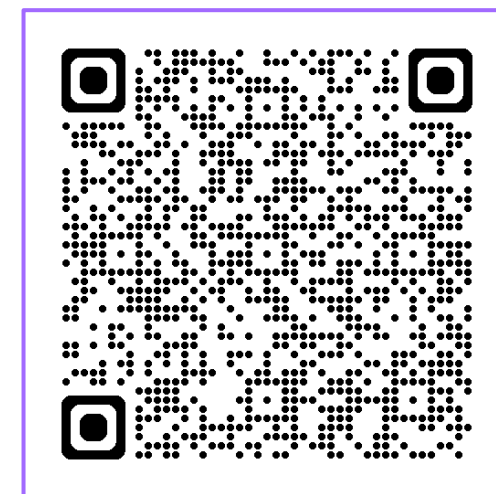
**Antoine Koen**  
Lead Analyst for  
Energy Systems



**Aurelien  
Ballagny**  
Head of Policy

# A coalition call for a sequenced EU framework to deploy long-duration energy storage

1. Embed LDES in system planning and adequacy assessments
2. Reform ancillary & stability markets, grid fees and tax frameworks in line with EMD Reform
3. Align capacity mechanisms with ERAA outcomes and the Clean Industry State Aid Framework
4. Deploy targeted investment instruments and enable long-term contracting



*Scan to read the full letter!*



# Ruben Davis

Senior Policy Officer  
Cleantech for Europe

# Cleantech *for* Europe



# Celine le Goazigo

Energy Lead

**World Business Council for Sustainable  
Development**



World Business  
Council  
*for Sustainable  
Development*





**240+**  
Member companies



**24%**  
Of global corporate revenues



**19 million**  
employees



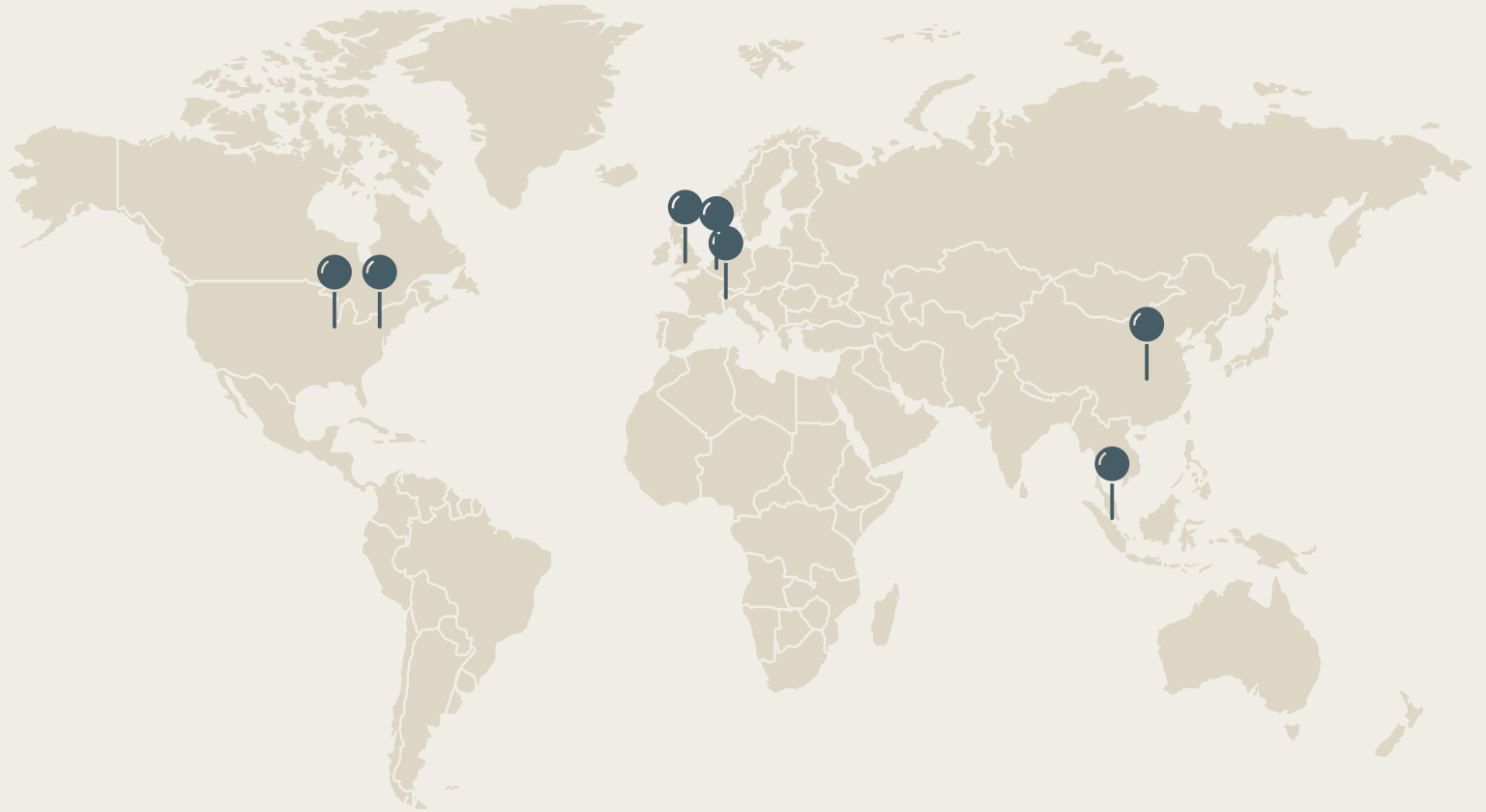
**60+**  
Global network partners



**Member led**  
Not for profit association

**7 WBCSD offices**

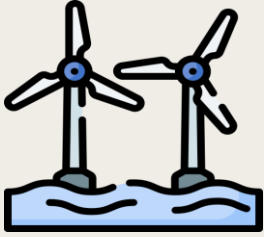
Chicago • NY • London • Amsterdam • Geneva • Singapore • Wuhan



***Making sustainability performance a key driver for competitiveness***

# Insights

## *LDES benefits for businesses and the energy system*



### Enable higher shares of renewables

LDES can store excess renewable reducing curtailment (wasting renewables) and makes 24/7 renewable grids possible.



### Improve grid reliability and resilience

LDES can bridge long outages (from hours to days) caused by extreme weather, cyberattacks, or unexpected demand spikes. It provides a backup to ensure critical services keep running even when the main supply is interrupted.



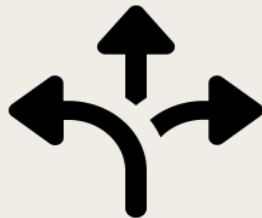
### Lower system costs over time

LDES smooths out peaks and valleys in supply and demand, reducing the need to build expensive, redundant infrastructure. Over time, it can lower the overall cost of electricity for consumers.



### Support deep decarbonization

A clean, resilient grid will require LDES to manage the massive, variable loads from various sectors creating new energy demands without relying on fossil fuel backup.



### Unlock new business models and flexibility markets

LDES can participate in multiple markets (energy shifting, frequency regulation, capacity services, congestion management), creating new revenue streams and providing flexibility tools for grid operators.



### Enhance energy security

LDES can reduce dependence on critical minerals and mitigate supply chain risks by diversifying storage options beyond lithium-ion batteries. Technologies like thermal storage, compressed air, pumped hydro, and flow batteries are less vulnerable to material scarcity.

# Insights

## Challenges for deployment

Understanding the **challenges and roadblocks** associated with the deployment of LDES is central to define effective actions and next steps for businesses, investors and policymakers.

### Challenges

- Definition
- Technical constraints
- Siting
- Economic viability
- Grid integration
- Policy and regulation

Challenges	Description
Lack of definition	LDES do not have a universally agreed, cohesive definition in the energy industry and governments. Some sources define it as over 4 hours, others as over 8 hours. This paper suggest using 4+ hours.
Low energy density	LDES typically have lower energy density compared to traditional lithium-ion batteries. This leads to larger physical footprints with environmental and social impacts.
Siting constraints	Following the low-energy density characteristic, siting LDES requires dealing with land availability, geology and proximity to demand or generation.
Scaling capacity issues	Rapid scaling of supply chains for new technologies presents logistical and manufacturing challenges, requiring sourcing and producing large volumes of specialized components quickly.
Performance and reliability	Material degradation, the limited availability or sustainability of key raw materials, and component wear over long durations make it critical to develop systems that can maintain performance and reliability over 20 to 40 years with minimal maintenance.
Safety	Any failure or safety issue can undermine trust, disrupt operations and pose risks to both users and the grid.
Round-trip efficiency	Technologies such as thermal and mechanical storage have lower round-trip efficiencies (typically 50–70%) compared to lithium-ion batteries (~85–90%). Therefore, they must offset these losses through lower capital costs or by delivering additional system value, such as enhanced resilience or capacity support.
Cost-effectiveness	Achieving a balance between affordability and performance can be challenging for long-duration systems. High-performance technologies often require expensive materials and complex engineering, while cost constraints demand efficient, scalable solutions without compromising functionality.

# Insights

## *Pathways to decarbonization*

Several pathways exist to contribute to the decarbonization journey, depending on :

- how the storage is **connected to the grid**
- which **service the storage** provides to the grid
- if the storage is **co-located** with renewables
- how **large** is the project

The underlying objectives of these projects can be :

- *24/7 clean energy*
- *Grid efficiency*
- *Revenue generation*
- *Autonomy and access to decentralized energy*

*Note : **Customer Energy Management (CEM)** and **Co-location** projects (or 'hybrid') are both collocated pathways, distinguished by their scale, level of decentralization, and ownership structure.*

### **Stand-alone grid storage**

→ The storage system functions as an independent asset connected directly to the grid. Such storage can generate revenue by participating in wholesale electricity markets, capacity markets and ancillary service markets.

### **Storage-as-transmission asset**

→ Grid operators can integrate LDES systems into the power infrastructure to improve grid efficiency, reduce congestion and lower the costs of grid expansion. Unlike stand-alone storage, the goal of these projects is not revenue generation. This category includes transmission system operator (TSO) and state-owned storage projects.

### **Customer energy management**

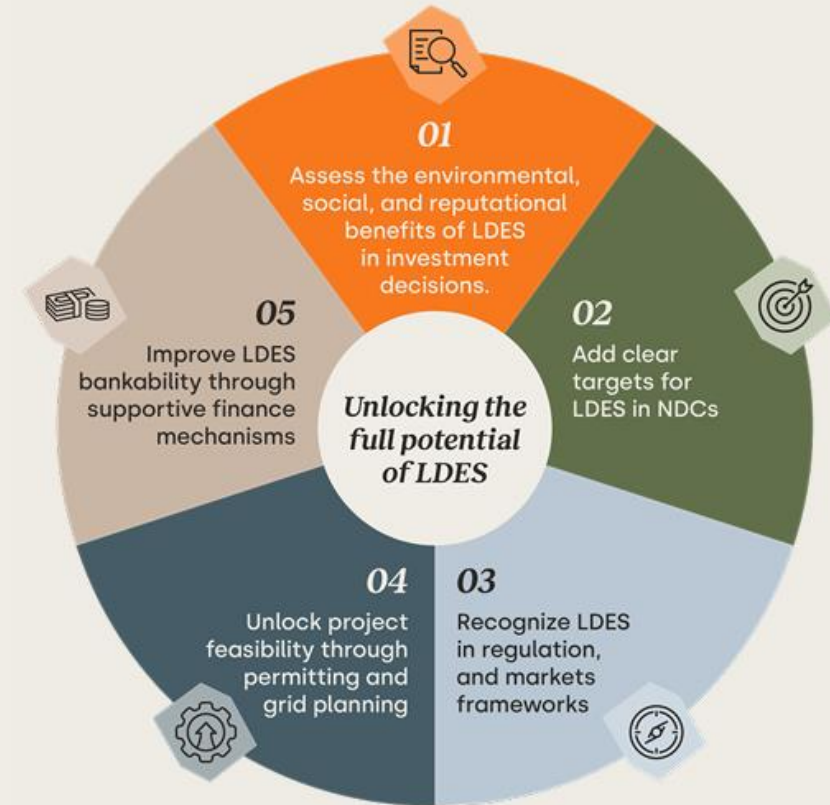
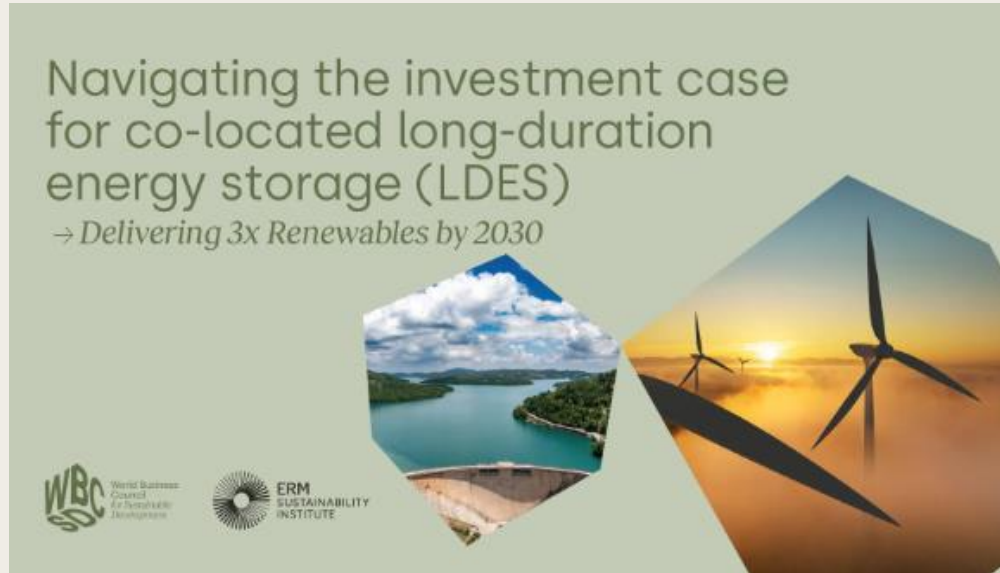
→ Companies can also use LDES on a residential scale to ensure a reliable electricity supply for multiple households or entire remote communities. By combining on-site renewable energy production with LDES solutions, they can offer greater autonomy, cost optimization for end-users, and improved resilience through a continuous power supply.

### **Co-location with renewables**

→ This involves placing a storage facility alongside one or more renewable energy sources, typically solar photovoltaic (PV) or wind projects. Another name for this setup is a "hybrid" plant. In this pathway, LDES and renewable energy systems share a single grid connection and are treated as a unified hybrid generation system. The LDES solution must comply with the requirements set by the renewable energy generator.

# WBCSD publication

*'Navigating the investment case for long-duration energy storage (LDES)'*



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# Killian Dally

Executive Director

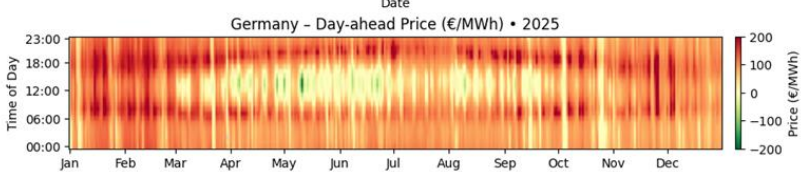
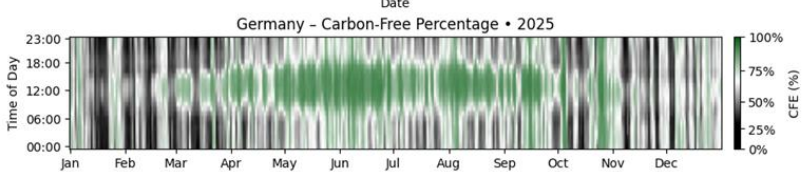
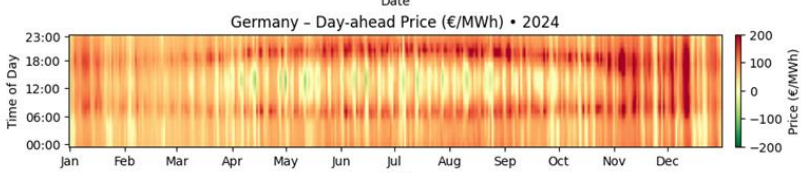
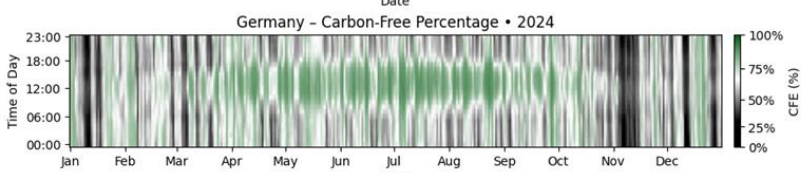
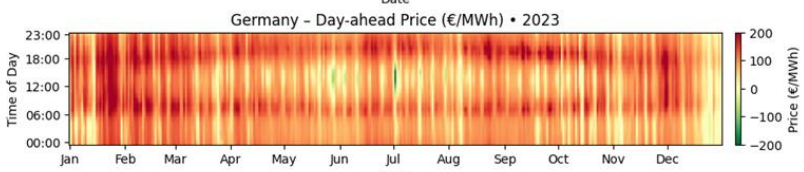
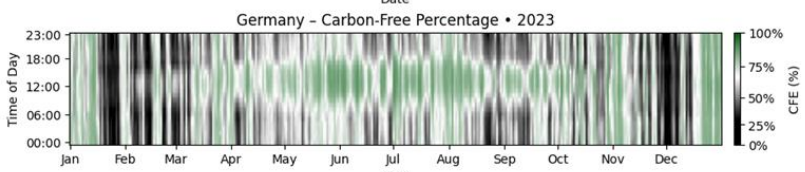
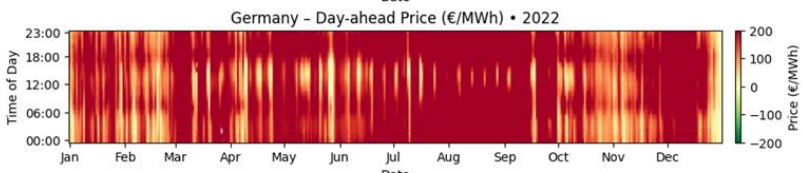
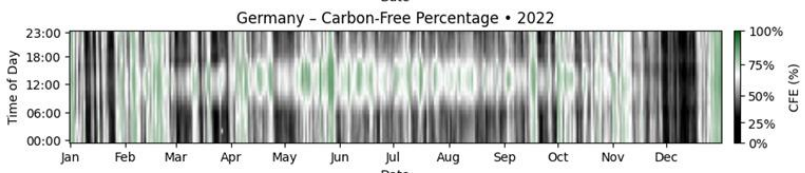
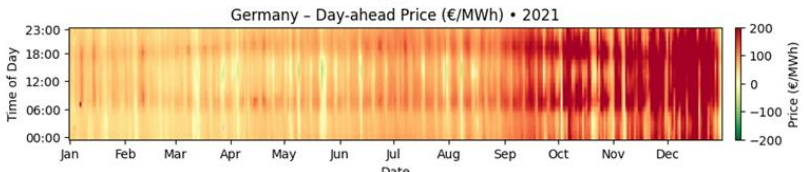
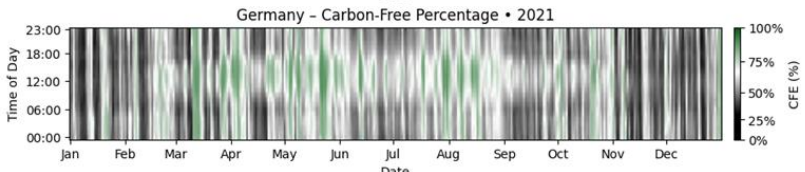
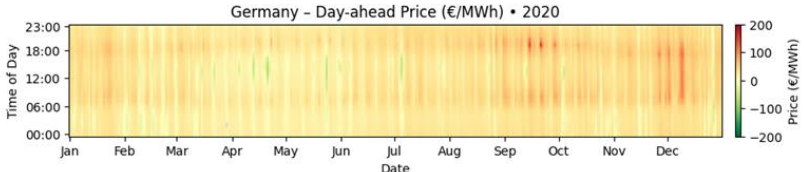
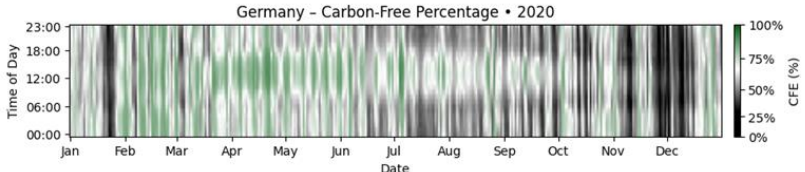
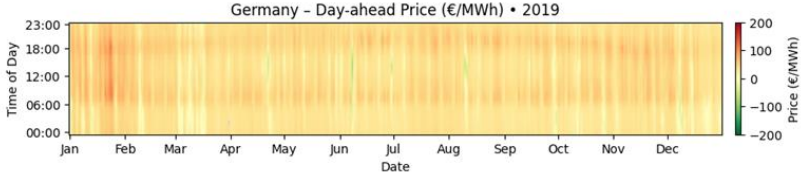
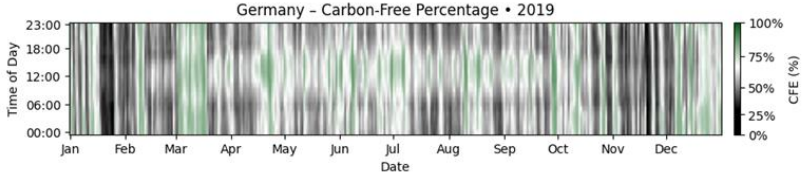
**EnergyTag**



# We Must Value Clean Power *When Needed Most*



Germany



Source: Electricity Maps

Source: Ember

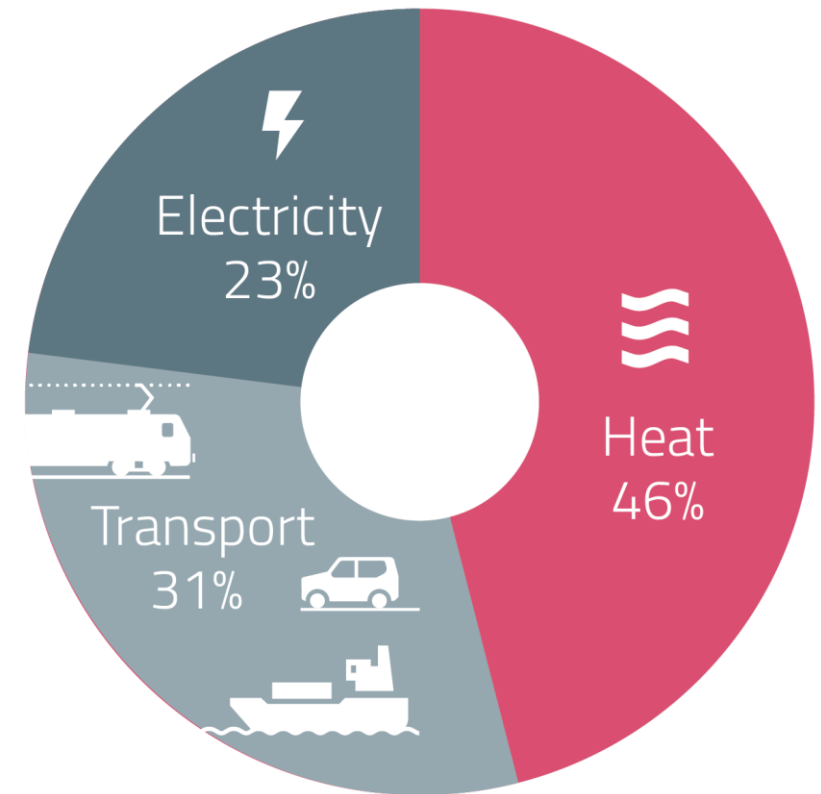
# Antoine Koen

Lead Analyst for Energy Systems

**Future Cleantech Architects**

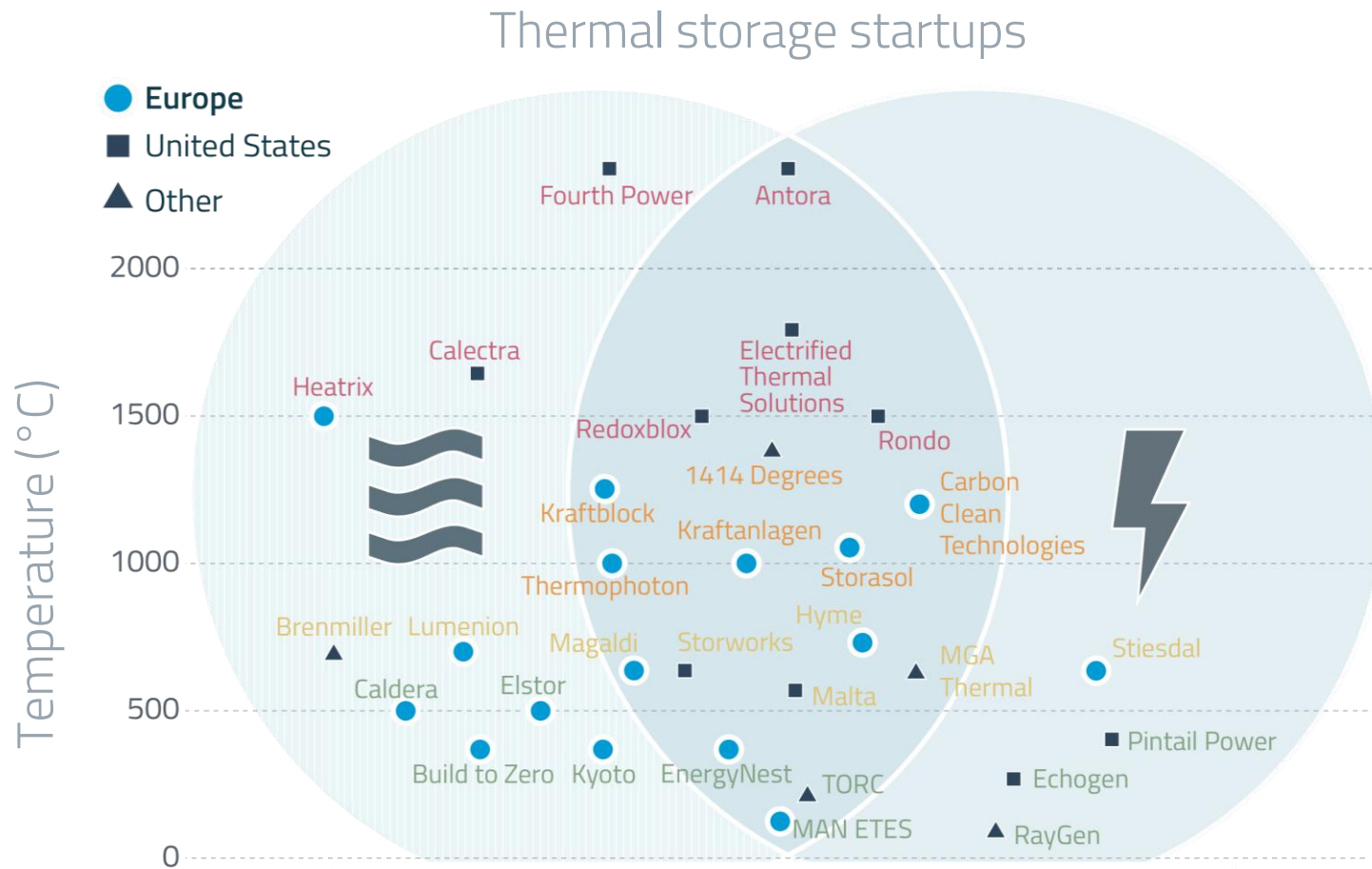


LDES beyond electricity grids:  
Thermal storage for industrial heat



EU final energy use

Current inflection point for widespread commercial deployment...  
depending on the grid!

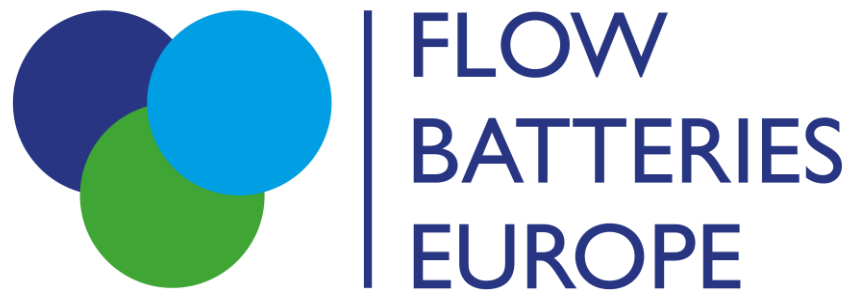


100 hours, 5 GWh<sub>th</sub>

# Aurelien Ballagny

Head of Policy

**Flow Batteries Europe**



A united voice for flow batteries



# The LDES Imperative

01

## Renewables & Electrification

The integration of renewables & electrification requires more investment, including both short & long duration storage.

02

## European Industries

Among the various LDES industries, many are well-rooted in Europe and benefit from a diversified supply chain.

03

## Energy Independence

LDES is essential to achieve energy independence in Europe.

# Already Delivering: the AI example

FlexBase Technology Centre, Laufenburg

## Flow batteries for AI fast load peaks, grid stability and backup

The FlexBase project shows how flow batteries perform where safety, space and resilience matter. Its redox flow battery system helps manage the fast load peaks of an energy-intensive AI data centre while supporting grid stability designed to be stacked in the basement without creating a fire hazard.



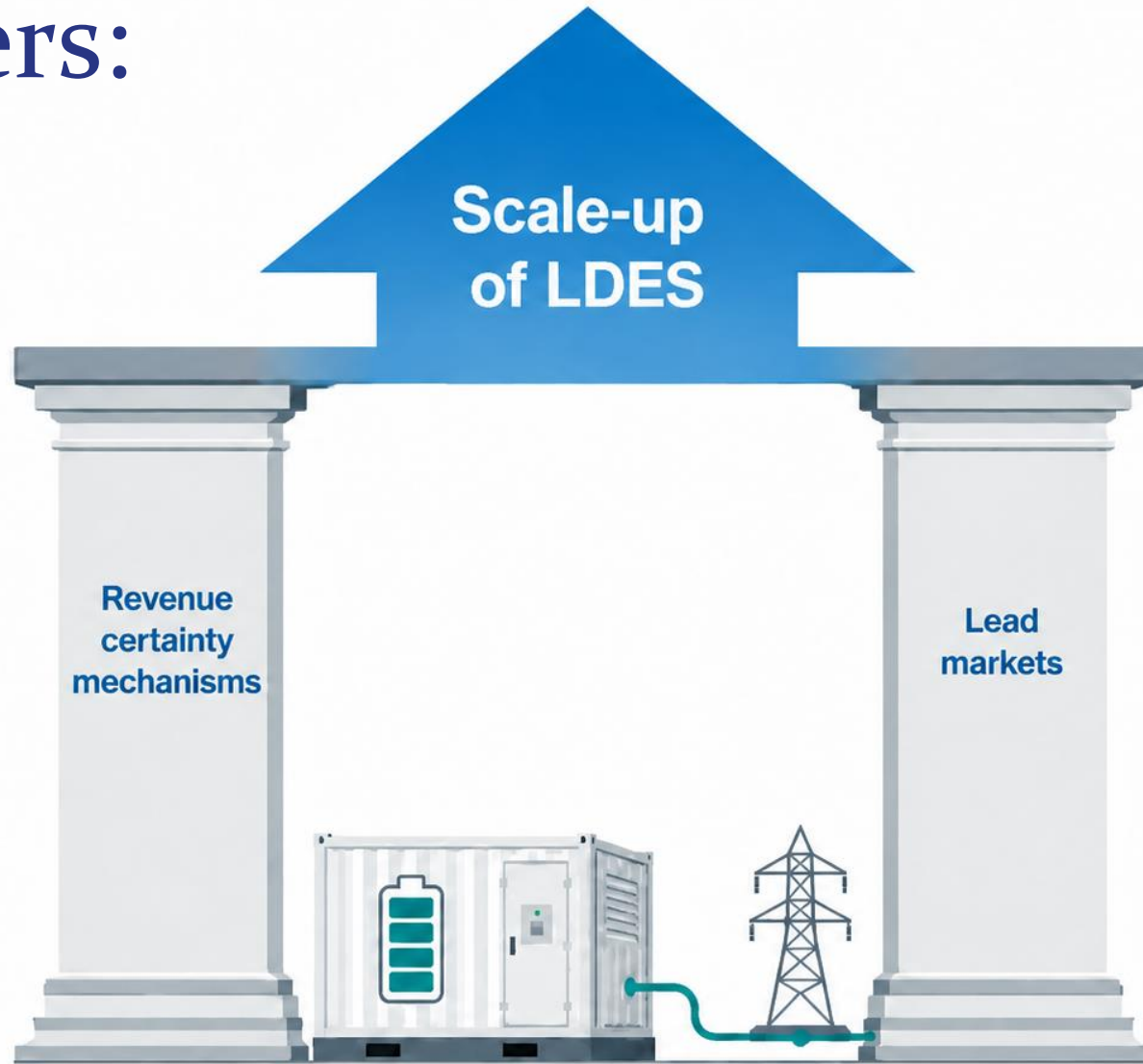
**2.1+ GWh**

**Battery capacity**  
 ≈ 1 million households  
 for 5h, or 210,000 for  
 24h

**1.2 GW**

**Power output**  
 comparable to the  
 Leibstadt nuclear  
 power plant

# Two drivers:



# CONTACT US!

For more information, please contact [a.ballagny@flowbatterieseurope.eu](mailto:a.ballagny@flowbatterieseurope.eu) and check out our platforms below:



Flow Batteries Europe



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# Oghosa Erhahon

Policy and Markets Manager

**Long Duration Energy Storage Council**



# Beyond Europe – Global Snapshot



## Region

## Why this matters for LDES Procurement, Deployment & Development

USA – Virginia

2026 Bill for a landmark clean energy procurement mandate for 4.5GW LDES by 2045. Incl. **10-hour Rule and balanced duration** for grid LDES up to 24hours and ultra long 24hours. 20% of utility LDES to be built in coalfield region.

USA – New York

NY is modifying the state's Index Storage Credit (ISC) to support **12-hour+** energy storage. NYSERDA proposed specific methodologies for Reference Energy Arbitrage Price (REAP)

USA – California

CPUC authorised centralised procurement upcoming for **multi-day (24-100hrs)** LDES. Ongoing Non-lithium LDES funding for demonstration 'clean grid planning USD 247m.

Australia - Federal

**AU Capacity Investment Scheme** – revenue support mechanism underwrites new storage.

Australia – NSW

**Long-Term Energy Service Agreement (LTESA)** provides revenue certainty for generation firming, and LDES. The first national tender round launched in May 2024; Tender Round 5 is currently procuring **13.8 GWh** of dispatchable capacity.

# Positioning Europe for a Stronger LDES Market: Key Considerations

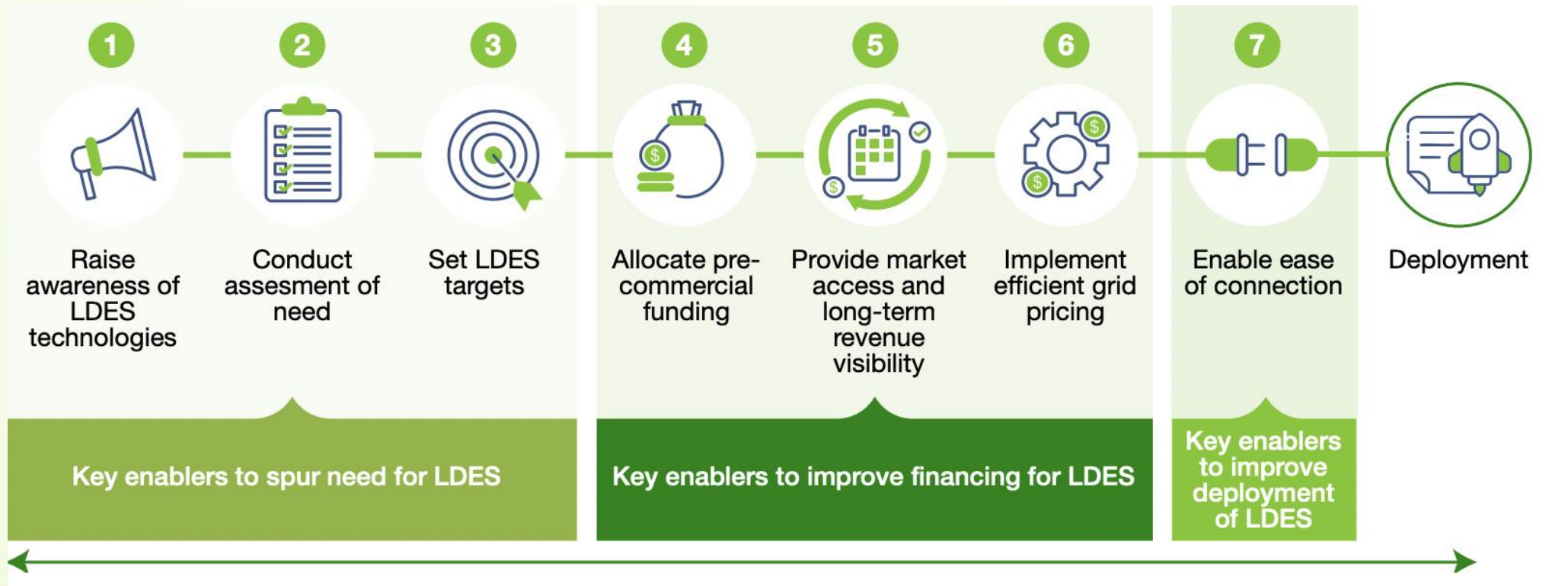


- Design markets that fully value duration, ensuring LDES (8+ hours) is appropriately rewarded and supported with long-term revenue certainty.
- Set procurement mechanisms that encourage a portfolio of storage technologies and durations to address a wider range of system needs.
- Recognize thermal energy storage in industrial decarb. policy ensuring schemes capture full system benefits of power to heat LDES solutions.
- Avoid energy only market signals but align tariff structures to incentivize flexibility from LDES assets that reduce network congestion.
- Establish dedicated procurement tracks/streams for technologies needing long term delivery timelines.
- Support flexible industrial and data centre demand alongside LDES deployment to improve grid utilization, unlock flexibility value, and reduce overall system costs.



# The 7 Enablers That Turn LDES Potential Into Deployment

The practical pathway from need and finance to real-world LDES deployment.



# Submit your question in the Q&A box!



Moderator:

**Carolina Cruz**

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# energy storage europe conference

6-8 October 2026  
Brussels

#ESEC2026

Day 1 - Policy

Day 2 - Market

Day 3 - Benelux



The 3-Day Conference is a key meeting point for **industry, researchers, and policymakers**, with discussions centred on Europe's energy storage priorities.

The conference is deliberately **content-focused**, with a strong **emphasis on the quality, depth, and relevance of discussions**. [Visit the website here!](#)



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